

Sample 1000 U.S. Adult Citizens Conducted March 14 - 16, 2023

Margin of Error  $\pm 3.6\%$ 

nat is your current relati	·
·	3%
	arried or in a domestic partnership
In a relationship, not liv	ving together5%
Single	34%
Other	3%
Prefer not to say	2%
hich of the following wor	rds do you associate with introverts? Select all that apply.
Quiet	65%
Shy	62%
Reserved	60%
Alone	44%
Thoughtful	35%
Calm	43%
Outgoing	4%
Loud	3%
Friendly	16%
Talkative	3%
Social	5%
Fun	8%
Loyal	17%
Successful	11%
Independent	35%
Нарру	12%
Respected	13%
	10%
None of these	2%
Not sure	6%
Not sure	6%
· · · · · · · · · · · · · · · · · · ·	rds do you associate with extroverts? Select all that apply.
	4%
•	5%
	4%
	4%
Thoughtful	10%

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Outgoing	61%
Loud	46%
Friendly	48%
Talkative	
Social	59%
Fun	38%
Loyal	
Successful	
Independent	
Happy	
Respected	
Generous	
None of these	2%
Not sure	8%
A William of the fall and a second a second and a second	0
4. Which of the following comes closer to your view about introversion and extroversion	
People are born with these traits	
People develop these traits because of their environment	
Not sure	24%
5. Do you consider yourself more introverted or more extroverted?	
Completely introverted	9%
More introverted than extroverted	
About an equal mix of extroverted and introverted	31%
More extroverted than introverted	15%
Completely extroverted	7%
Not sure	9%
6. How often, if ever, do you wish you were more introverted?	
Always	20/
Often	
Sometimes	
Rarely	
•	
Never	
Not suite	
7. How often, if ever, do you wish you were more extroverted?	
Always	4%
Often	14%
Sometimes	34%
Rarely	21%
Never	15%
Not sure	10%



### 8. Do you consider your romantic partner to be more introverted or more extroverted? *Asked of people who are in a relationship*

Completely introverted	7%
More introverted than extroverted	24%
About an equal mix of extroverted and introverted	29%
More extroverted than introverted	24%
Completely extroverted	10%
Not sure	6%

#### 9. Do you consider your parents to be more introverted or more extroverted?

Completely introverted	4%
More introverted than extroverted	15%
About an equal mix of extroverted and introverted	45%
More extroverted than introverted	18%
Completely extroverted	7%
Not sure	10%

#### 10. Do you think introverts or extroverts have more advantages in the following?

		No	
Introverts	Extroverts	difference	Not sure
10%	38%	37%	14%
12%	40%	35%	14%
7%	70%	13%	10%
9%	46%	29%	15%
8%	70%	13%	9%
14%	50%	23%	13%
8%	69%	13%	10%
	10% 12% 7% 9% 8% 14%	10%       38%         12%       40%         7%       70%         9%       46%         8%       70%         14%       50%	Introverts         Extroverts         difference           10%         38%         37%           12%         40%         35%           7%         70%         13%           9%         46%         29%           8%         70%         13%           14%         50%         23%

			No	
	Introverts	Extroverts	difference	Not sure
Leaders	9%	52%	26%	13%
Friends	14%	24%	50%	12%
Romantic partners	14%	20%	46%	20%
Colleagues	13%	25%	47%	16%



#### 12. Do you believe introverts or extroverts tend to make better...?

			No	
	Introverts	Extroverts	difference	Not sure
Teachers	9%	49%	28%	13%
Doctors	14%	29%	43%	14%
Artists	37%	20%	28%	14%
Engineers	31%	17%	36%	16%
Lawyers	11%	49%	25%	15%
Salespeople	7%	72%	11%	9%
Performers	6%	63%	19%	11%
Therapists	23%	26%	33%	18%
Athletes	9%	38%	39%	14%

Interviewing Dates March 14 - 16, 2023

**Target population** U.S. citizens, aged 18 and over.

Sampling method Respondents were selected from YouGov's opt-in Internet panel us-

ing sample matching. A random sample (stratified by gender, age, race, education, geographic region, and voter registration) was se-

lected from the 2019 American Community Survey.

Weighting The sample was weighted according to gender, age, race, education,

2020 election turnout and Presidential vote, baseline party identification, and current voter registration status. Demographic weighting targets come from the 2019 American Community Survey. Baseline party identification is the respondent's most recent answer given prior to March 15, 2022, and is weighted to the estimated distribution at that time (33% Democratic, 28% Republican). The weights range from 0.106 to 6.512, with a mean of 1 and a standard deviation of

0.602.

Number of respondents 1000

**Margin of error**  $\pm$  3.6% (adjusted for weighting)

Survey mode Web-based interviews

**Questions not reported** 51 questions not reported.



#### 1. Relationship Status

What is your current relationship status?

		Ge	ender		Age (4 c	ategory)			Race (4	l category)	
	Total	Male	Female	18-29	30-44	45-64	65+	White	Black	Hispanic	Other
Married	47%	48%	45%	25%	56%	49%	55%	55%	26%	*	*
Domestic partnership	3%	3%	4%	3%	4%	4%	2%	2%	3%	*	*
Living together, not married or in a domestic partnership	6%	4%	7%	12%	7%	4%	1%	5%	6%	*	*
In a relationship, not living together	5%	4%	6%	9%	4%	5%	3%	5%	6%	*	*
Single	34%	37%	31%	50%	25%	33%	30%	29%	56%	*	*
Other	3%	2%	5%	0%	1%	4%	8%	3%	1%	*	*
Prefer not to say	2%	1%	2%	1%	3%	1%	2%	1%	2%	*	*
Totals	100%	99%	100%	100%	100%	100%	101%	100%	100%	*	*
Unweighted N	(999)	(457)	(542)	(217)	(245)	(321)	(216)	(745)	(123)	(58)	(73)

	Total		Party ID		2020	) Vote	Family	Income (3 ca	ategory)		Census Re	gion	
		Dem	Ind	Rep	Biden	Trump	< \$50K	\$50-100K	\$100K+	Northeast	Midwest	South	West
Married	47%	44%	42%	57%	45%	59%	27%	61%	71%	51%	43%	51%	40%
Domestic partnership	3%	3%	4%	2%	3%	3%	4%	4%	2%	5%	3%	3%	3%
Living together, not married or in a domestic partnership	6%	3%	9%	4%	4%	3%	8%	5%	4%	4%	6%	6%	6%
In a relationship, not living together	5%	6%	4%	5%	5%	3%	5%	4%	4%	5%	6%	5%	4%
Single	34%	39%	36%	25%	39%	26%	49%	25%	18%	28%	37%	30%	42%
Other	3%	3%	1%	6%	2%	5%	5%	2%	1%	2%	4%	3%	4%
Prefer not to say	2%	2%	3%	0%	2%	1%	1%	0%	0%	5%	1%	2%	1%

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		Party ID 2020 Vote					Family	Income (3 ca	itegory)	Census Region				
	Total	Dem	Ind	Rep	Biden	Trump	< \$50K	\$50-100K	\$100K+	Northeast	Midwest	South	West	
Totals	100%	100%	99%	99%	100%	100%	99%	101%	100%	100%	100%	100%	100%	
Unweighted N	(999)	(376)	(353)	(270)	(399)	(338)	(370)	(341)	(199)	(189)	(179)	(397)	(234)	



2. Words Associated With Introverts

Which of the following words do you associate with introverts? Select all that apply.

		Ge	ender		Age (4 c	ategory)			Race (4	category)	
	Total	Male	Female	18-29	30-44	45-64	65+	White	Black	Hispanic	Other
Quiet	65%	59%	70%	53%	46%	74%	82%	68%	56%	*	*
Shy	62%	58%	66%	50%	48%	71%	76%	64%	60%	*	*
Reserved	60%	54%	67%	41%	45%	71%	80%	61%	49%	*	*
Alone	44%	43%	46%	37%	28%	53%	56%	45%	47%	*	*
Thoughtful	35%	31%	39%	31%	26%	42%	41%	37%	29%	*	*
Calm	43%	38%	48%	42%	35%	47%	46%	43%	43%	*	*
Outgoing	4%	4%	5%	5%	8%	4%	0%	5%	4%	*	*
Loud	3%	2%	3%	3%	5%	1%	1%	3%	1%	*	*
Friendly	16%	14%	18%	24%	17%	16%	8%	14%	18%	*	*
Talkative	3%	2%	4%	7%	6%	1%	0%	3%	6%	*	*
Social	5%	4%	5%	8%	6%	4%	2%	4%	3%	*	*
Fun	8%	8%	8%	13%	11%	7%	2%	7%	6%	*	*
Loyal	17%	13%	20%	18%	15%	19%	14%	17%	14%	*	*
Successful	11%	11%	12%	14%	13%	11%	6%	10%	11%	*	*
Independent	35%	35%	35%	36%	31%	42%	26%	34%	36%	*	*
Нарру	12%	9%	15%	20%	14%	10%	6%	11%	10%	*	*
Respected	13%	11%	15%	12%	12%	16%	10%	11%	12%	*	*
Generous	10%	7%	12%	12%	10%	12%	4%	9%	10%	*	*
None of these	2%	3%	1%	3%	2%	1%	2%	2%	3%	*	*
Not sure	6%	9%	4%	5%	7%	6%	7%	6%	7%	*	*
Unweighted N	(1,000)	(458)	(542)	(217)	(246)	(321)	(216)	(746)	(123)	(58)	(73)



			Party ID		2020	) Vote	Family	Income (3 ca	ategory)		Census Re	gion	
	Total	Dem	Ind	Rep	Biden	Trump	< \$50K	\$50-100K	\$100K+	Northeast	Midwest	South	West
Quiet	65%	62%	61%	73%	70%	69%	62%	62%	73%	65%	64%	63%	68%
Shy	62%	59%	59%	70%	68%	64%	58%	63%	71%	67%	60%	60%	63%
Reserved	60%	58%	60%	64%	69%	64%	61%	56%	68%	60%	63%	57%	65%
Alone	44%	42%	39%	54%	43%	50%	46%	41%	47%	41%	48%	44%	43%
Thoughtful	35%	35%	35%	36%	46%	36%	36%	33%	42%	39%	40%	31%	36%
Calm	43%	43%	44%	42%	48%	40%	41%	41%	46%	37%	45%	43%	47%
Outgoing	4%	4%	4%	4%	4%	2%	6%	3%	5%	3%	7%	5%	1%
Loud	3%	1%	4%	3%	2%	1%	3%	1%	4%	1%	1%	5%	1%
Friendly	16%	15%	19%	14%	16%	12%	17%	16%	14%	12%	20%	19%	11%
Talkative	3%	3%	3%	4%	4%	2%	3%	3%	5%	3%	3%	4%	2%
Social	5%	4%	5%	5%	5%	5%	4%	5%	5%	3%	3%	8%	2%
Fun	8%	7%	10%	6%	8%	5%	10%	8%	5%	10%	6%	9%	8%
Loyal	17%	15%	19%	16%	19%	15%	17%	14%	18%	11%	20%	17%	18%
Successful	11%	10%	12%	12%	12%	11%	9%	10%	14%	11%	9%	14%	9%
Independent	35%	30%	40%	33%	37%	32%	35%	34%	34%	33%	39%	33%	35%
Нарру	12%	12%	12%	11%	13%	10%	14%	9%	10%	9%	11%	13%	14%
Respected	13%	12%	14%	13%	13%	15%	13%	14%	11%	9%	11%	15%	14%
Generous	10%	9%	10%	10%	10%	7%	10%	11%	6%	9%	6%	13%	9%
None of these	2%	3%	2%	1%	1%	2%	2%	1%	3%	4%	1%	2%	1%
Not sure	6%	2%	10%	6%	4%	6%	9%	2%	1%	8%	5%	7%	5%
Unweighted N	(1,000)	(376)	(354)	(270)	(399)	(338)	(370)	(342)	(199)	(189)	(179)	(398)	(234)



3. Words Associated With Extroverts

Which of the following words do you associate with extroverts? Select all that apply.

		Ge	ender		Age (4 c	ategory)			Race (4	category)	
	Total	Male	Female	18-29	30-44	45-64	65+	White	Black	Hispanic	Other
Quiet	4%	4%	3%	9%	5%	2%	1%	4%	4%	*	*
Shy	5%	6%	4%	8%	10%	1%	2%	4%	5%	*	*
Reserved	4%	5%	4%	7%	6%	4%	1%	4%	2%	*	*
Alone	4%	5%	3%	7%	4%	5%	1%	4%	2%	*	*
Thoughtful	10%	7%	11%	12%	10%	9%	8%	8%	14%	*	*
Calm	5%	5%	5%	10%	6%	2%	4%	5%	8%	*	*
Outgoing	61%	50%	71%	42%	41%	74%	81%	64%	53%	*	*
Loud	46%	44%	47%	39%	37%	54%	48%	47%	41%	*	*
Friendly	48%	41%	55%	43%	34%	51%	64%	50%	43%	*	*
Talkative	64%	57%	71%	49%	52%	72%	80%	66%	62%	*	*
Social	59%	51%	67%	54%	40%	69%	71%	59%	56%	*	*
Fun	38%	30%	44%	36%	34%	37%	43%	38%	36%	*	*
Loyal	9%	8%	10%	12%	8%	9%	7%	10%	6%	*	*
Successful	17%	12%	22%	18%	18%	18%	14%	17%	20%	*	*
Independent	18%	17%	19%	16%	16%	17%	24%	20%	16%	*	*
Нарру	29%	28%	30%	26%	25%	33%	29%	30%	26%	*	*
Respected	11%	10%	12%	17%	10%	10%	8%	11%	12%	*	*
Generous	13%	10%	15%	12%	11%	16%	11%	13%	14%	*	*
None of these	2%	3%	0%	2%	1%	1%	2%	1%	2%	*	*
Not sure	8%	10%	5%	7%	10%	8%	5%	7%	8%	*	*
Unweighted N	(1,000)	(458)	(542)	(217)	(246)	(321)	(216)	(746)	(123)	(58)	(73)



			Party ID		2020	) Vote	Family	Income (3 ca	tegory)		Census Re	gion	
	Total	Dem	Ind	Rep	Biden	Trump	< \$50K	\$50-100K	\$100K+	Northeast	Midwest	South	West
Quiet	4%	3%	4%	4%	3%	3%	4%	5%	4%	3%	3%	6%	2%
Shy	5%	4%	5%	7%	4%	4%	6%	5%	4%	5%	3%	6%	6%
Reserved	4%	3%	4%	7%	3%	6%	4%	6%	4%	2%	5%	5%	5%
Alone	4%	4%	3%	6%	4%	4%	5%	3%	6%	5%	2%	4%	5%
Thoughtful	10%	8%	11%	9%	8%	10%	14%	6%	6%	5%	10%	11%	10%
Calm	5%	5%	5%	6%	4%	4%	6%	5%	5%	2%	5%	6%	6%
Outgoing	61%	56%	61%	68%	69%	67%	59%	59%	70%	59%	63%	59%	64%
Loud	46%	38%	47%	53%	49%	51%	40%	42%	59%	41%	47%	45%	49%
Friendly	48%	48%	45%	52%	55%	52%	48%	49%	48%	44%	44%	51%	50%
Talkative	64%	61%	64%	67%	76%	69%	59%	62%	77%	65%	62%	65%	63%
Social	59%	57%	59%	64%	70%	60%	56%	58%	66%	60%	58%	59%	60%
Fun	38%	36%	34%	45%	40%	39%	35%	36%	42%	36%	38%	38%	38%
Loyal	9%	10%	9%	7%	9%	8%	11%	7%	8%	8%	9%	9%	9%
Successful	17%	15%	17%	19%	16%	18%	20%	13%	16%	13%	19%	18%	16%
Independent	18%	18%	17%	19%	20%	17%	19%	20%	13%	16%	21%	16%	22%
Нарру	29%	29%	26%	33%	30%	29%	28%	28%	27%	24%	24%	33%	30%
Respected	11%	9%	12%	12%	9%	11%	13%	8%	10%	6%	12%	12%	10%
Generous	13%	10%	13%	16%	11%	12%	15%	9%	10%	9%	11%	14%	15%
None of these	2%	1%	2%	2%	0%	2%	2%	2%	1%	1%	2%	2%	2%
Not sure	8%	4%	12%	5%	4%	4%	11%	3%	2%	11%	8%	8%	4%
Unweighted N	(1,000)	(376)	(354)	(270)	(399)	(338)	(370)	(342)	(199)	(189)	(179)	(398)	(234)



#### 4. Environment or Innate

Which of the following comes closer to your view about introversion and extroversion?

		Ge	ender		Age (4 c	ategory)			Race (4	category)	
	Total	Male	Female	18-29	30-44	45-64	65+	White	Black	Hispanic	Other
People are born with	220/		2.50/	2.20/	222/	2-0/	222/	2.10/	2.10/		
these traits	33%	29%	36%	28%	33%	35%	33%	34%	34%	*	*
People develop these											
traits because of their											
environment	44%	43%	44%	57%	46%	35%	41%	44%	42%	*	*
Not sure	24%	28%	20%	15%	21%	30%	26%	21%	24%	*	*
Totals	101%	100%	100%	100%	100%	100%	100%	99%	100%	*	*
Unweighted N	(997)	(457)	(540)	(217)	(245)	(320)	(215)	(744)	(123)	(58)	(72)

			Party ID		2020	) Vote	Family	Income (3 ca	ategory)		Census Re	gion	
	Total	Dem	Ind	Rep	Biden	Trump	< \$50K	\$50-100K	\$100K+	Northeast	Midwest	South	West
People are born with these traits	33%	36%	31%	31%	37%	31%	31%	36%	37%	30%	31%	35%	32%
People develop these traits because of their													
environment	44%	47%	36%	50%	39%	50%	42%	46%	43%	45%	46%	42%	43%
Not sure	24%	17%	33%	19%	24%	20%	27%	18%	20%	25%	23%	22%	25%
Totals	101%	100%	100%	100%	100%	101%	100%	100%	100%	100%	100%	99%	100%
Unweighted N	(997)	(375)	(353)	(269)	(398)	(337)	(368)	(342)	(198)	(189)	(179)	(397)	(232)



5. Self Introverted or Extroverted

Do you consider yourself more introverted or more extroverted?

		Ge	ender		Age (4 c	ategory)			Race (4	category)	
	Total	Male	Female	18-29	30-44	45-64	65+	White	Black	Hispanic	Other
Completely introverted	9%	11%	8%	12%	14%	8%	4%	8%	8%	*	*
More introverted than extroverted	29%	26%	33%	22%	29%	37%	27%	29%	32%	*	*
About an equal mix of extroverted and introverted	31%	30%	31%	29%	28%	30%	36%	32%	27%	*	*
More extroverted than introverted	15%	14%	16%	14%	15%	11%	21%	17%	13%	*	*
Completely extroverted	7%	7%	6%	11%	7%	6%	5%	7%	6%	*	*
Not sure	9%	12%	6%	12%	7%	9%	7%	7%	14%	*	*
Totals	100%	100%	100%	100%	100%	101%	100%	100%	100%	*	*
Unweighted N	(999)	(458)	(541)	(216)	(246)	(321)	(216)	(745)	(123)	(58)	(73)

			Party ID		2020	) Vote	Family	Income (3 ca	ategory)		Census Re	gion	
	Total	Dem	Ind	Rep	Biden	Trump	< \$50K	\$50-100K	\$100K+	Northeast	Midwest	South	West
Completely introverted More introverted than	9%	8%	10%	9%	7%	8%	11%	4%	15%	10%	5%	7%	15%
extroverted	29%	28%	31%	29%	35%	29%	29%	30%	32%	31%	37%	26%	28%
About an equal mix of extroverted and introverted	31%	30%	30%	33%	32%	29%	31%	34%	24%	27%	28%	33%	33%
More extroverted than introverted	15%	18%	10%	18%	15%	21%	12%	17%	21%	18%	16%	15%	12%
Completely extroverted	7%	10%	5%	5%	6%	7%	6%	11%	6%	6%	6%	8%	6%
Not sure	9%	5%	14%	5%	5%	5%	11%	5%	3%	8%	8%	10%	7%

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			Party ID		2020	Vote	Family	Income (3 ca	itegory)		Census Re	gion	
	Total	Dem	Ind	Rep	Biden	Trump	< \$50K	\$50-100K	\$100K+	Northeast	Midwest	South	West
Totals	100%	99%	100%	99%	100%	99%	100%	101%	101%	100%	100%	99%	101%
Unweighted N	(999)	(376)	(354)	(269)	(399)	(337)	(370)	(342)	(198)	(189)	(178)	(398)	(234)



6. Wish More Introverted

How often, if ever, do you wish you were more introverted?

		Ge	ender		Age (4 c	ategory)			Race (4	category)	
	Total	Male	Female	18-29	30-44	45-64	65+	White	Black	Hispanic	Other
Always	3%	4%	3%	8%	5%	2%	0%	3%	7%	*	*
Often	4%	5%	4%	8%	7%	3%	1%	3%	11%	*	*
Sometimes	22%	20%	23%	23%	30%	20%	14%	21%	25%	*	*
Rarely	31%	27%	35%	31%	27%	31%	35%	31%	29%	*	*
Never	28%	29%	27%	17%	21%	32%	41%	31%	16%	*	*
Not sure	11%	15%	8%	12%	10%	13%	9%	10%	12%	*	*
Totals	99%	100%	100%	99%	100%	101%	100%	99%	100%	*	*
Unweighted N	(996)	(457)	(539)	(217)	(243)	(320)	(216)	(744)	(123)	(58)	(71)

			Party ID		2020	) Vote	Family	Income (3 ca	tegory)		Census Re	gion	
	Total	Dem	Ind	Rep	Biden	Trump	< \$50K	\$50-100K	\$100K+	Northeast	Midwest	South	West
Always	3%	3%	3%	5%	2%	2%	4%	3%	4%	2%	2%	4%	6%
Often	4%	6%	4%	3%	4%	4%	5%	4%	5%	6%	2%	5%	4%
Sometimes	22%	23%	24%	17%	22%	21%	21%	26%	20%	15%	25%	24%	20%
Rarely	31%	31%	31%	31%	33%	33%	29%	33%	34%	34%	30%	30%	32%
Never	28%	28%	25%	33%	30%	31%	26%	28%	35%	31%	30%	25%	31%
Not sure	11%	9%	14%	10%	8%	9%	16%	6%	2%	13%	12%	12%	7%
Totals	99%	100%	101%	99%	99%	100%	101%	100%	100%	101%	101%	100%	100%
Unweighted N	(996)	(375)	(351)	(270)	(399)	(338)	(368)	(340)	(199)	(187)	(179)	(396)	(234)



7. Wish More Extroverted

How often, if ever, do you wish you were more extroverted?

		Ge	ender		Age (4 c	ategory)			Race (4	category)	
	Total	Male	Female	18-29	30-44	45-64	65+	White	Black	Hispanic	Other
Always	4%	6%	3%	11%	5%	2%	1%	4%	5%	*	*
Often	14%	14%	15%	25%	21%	7%	9%	12%	19%	*	*
Sometimes	34%	27%	41%	24%	38%	36%	36%	36%	32%	*	*
Rarely	21%	22%	21%	15%	14%	27%	27%	23%	17%	*	*
Never	15%	18%	13%	11%	13%	18%	19%	16%	16%	*	*
Not sure	10%	14%	7%	13%	9%	11%	8%	10%	12%	*	*
Totals	98%	101%	100%	99%	100%	101%	100%	101%	101%	*	*
Unweighted N	(997)	(457)	(540)	(215)	(245)	(321)	(216)	(745)	(122)	(58)	(72)

			Party ID		2020	) Vote	Family	Income (3 ca	itegory)		Census Re	gion	
	Total	Dem	Ind	Rep	Biden	Trump	< \$50K	\$50-100K	\$100K+	Northeast	Midwest	South	West
Always	4%	8%	3%	3%	4%	4%	5%	5%	3%	4%	4%	5%	5%
Often	14%	17%	11%	16%	16%	11%	13%	18%	15%	20%	10%	15%	13%
Sometimes	34%	33%	34%	35%	37%	36%	30%	41%	31%	29%	36%	34%	35%
Rarely	21%	19%	24%	20%	21%	24%	25%	17%	26%	16%	26%	20%	22%
Never	15%	15%	14%	17%	15%	16%	14%	14%	23%	19%	14%	14%	17%
Not sure	10%	8%	14%	9%	7%	8%	14%	6%	3%	12%	10%	12%	8%
Totals	98%	100%	100%	100%	100%	99%	101%	101%	101%	100%	100%	100%	100%
Unweighted N	(997)	(375)	(352)	(270)	(399)	(338)	(369)	(341)	(198)	(188)	(177)	(398)	(234)



#### 8. Partner Introverted or Extroverted

Do you consider your romantic partner to be more introverted or more extroverted? Asked of people who are in a relationship

		Ge	ender		Age (4 c	ategory)			Race (4	category)	
	Total	Male	Female	18-29	30-44	45-64	65+	White	Black	Hispanic	Other
Completely introverted	7%	6%	7%	*	11%	4%	8%	8%	*	*	*
More introverted than extroverted	24%	24%	23%	*	22%	27%	27%	24%	*	*	*
About an equal mix of extroverted and introverted	29%	30%	28%	*	29%	25%	25%	29%	*	*	*
More extroverted than introverted	24%	23%	26%	*	25%	24%	23%	23%	*	*	*
Completely extroverted	10%	10%	10%	*	9%	13%	9%	11%	*	*	*
Not sure	6%	7%	5%	*	4%	6%	9%	6%	*	*	*
Totals	100%	100%	99%	*	100%	99%	101%	101%	*	*	*
Unweighted N	(615)	(284)	(331)	(97)	(179)	(205)	(134)	(489)	(49)	(39)	(38)

			Party ID		2020	) Vote	Family	Income (3 ca	ategory)		Census Re	gion	
	Total	Dem	Ind	Rep	Biden	Trump	< \$50K	\$50-100K	\$100K+	Northeast	Midwest	South	West
Completely introverted	7%	7%	6%	8%	7%	8%	8%	6%	7%	6%	5%	5%	13%
More introverted than extroverted	24%	24%	24%	23%	25%	26%	25%	17%	33%	24%	29%	22%	21%
About an equal mix of extroverted and introverted	29%	27%	33%	26%	24%	26%	18%	37%	27%	25%	20%	35%	29%
More extroverted than		,,	20,0		, •	,-		· , ,	_,,,	,	,•	22,0	
introverted	24%	26%	20%	27%	31%	22%	27%	25%	21%	24%	36%	17%	27%
Completely extroverted	10%	12%	9%	11%	9%	10%	9%	12%	9%	11%	8%	14%	5%

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			Party ID		2020	Vote	Family	Income (3 ca	itegory)		Census Re	gion	
	Total	Dem	Ind	Rep	Biden	Trump	< \$50K	\$50-100K	\$100K+	Northeast	Midwest	South	West
Not sure	6%	4%	8%	6%	4%	6%	12%	2%	3%	10%	2%	8%	4%
Totals	100%	100%	100%	101%	100%	98%	99%	99%	100%	100%	100%	101%	99%
Unweighted N	(615)	(214)	(215)	(186)	(237)	(229)	(159)	(247)	(162)	(125)	(109)	(254)	(127)



#### 9. Parent Introverted or Extroverted

Do you consider your parents to be more introverted or more extroverted?

		Ge	ender		Age (4 c	ategory)			Race (4	category)	
	Total	Male	Female	18-29	30-44	45-64	65+	White	Black	Hispanic	Other
Completely introverted	4%	5%	4%	6%	8%	2%	2%	3%	5%	*	*
More introverted than extroverted	15%	13%	17%	11%	16%	17%	16%	17%	11%	*	*
About an equal mix of extroverted and introverted	45%	44%	46%	36%	47%	51%	44%	46%	39%	*	*
More extroverted than introverted	18%	16%	19%	23%	13%	15%	22%	19%	19%	*	*
Completely extroverted	7%	7%	7%	13%	7%	4%	6%	6%	12%	*	*
Not sure	10%	15%	6%	11%	10%	11%	9%	9%	14%	*	*
Totals	99%	100%	99%	100%	101%	100%	99%	100%	100%	*	*
Unweighted N	(999)	(457)	(542)	(217)	(246)	(321)	(215)	(745)	(123)	(58)	(73)

			Party ID		2020	) Vote	Family	Income (3 ca	ategory)		Census Re	gion	
	Total	Dem	Ind	Rep	Biden	Trump	< \$50K	\$50-100K	\$100K+	Northeast	Midwest	South	West
Completely introverted	4%	5%	5%	4%	4%	5%	5%	4%	3%	3%	2%	4%	9%
More introverted than extroverted	15%	15%	15%	16%	17%	18%	14%	14%	21%	14%	20%	13%	15%
About an equal mix of extroverted and introverted	45%	42%	47%	46%	44%	43%	42%	48%	46%	41%	40%	46%	51%
More extroverted than introverted	18%	22%	12%	21%	21%	19%	18%	18%	20%	21%	19%	18%	14%
Completely extroverted	7%	9%	6%	7%	8%	7%	8%	9%	5%	8%	9%	7%	5%
Not sure	10%	7%	15%	7%	7%	8%	12%	7%	3%	13%	10%	12%	6%

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			Party ID		2020	Vote	Family	Income (3 ca	itegory)		Census Re	gion	
	Total	Dem	Ind	Rep	Biden	Trump	< \$50K	\$50-100K	\$100K+	Northeast	Midwest	South	West
Totals	99%	100%	100%	101%	101%	100%	99%	100%	98%	100%	100%	100%	100%
Unweighted N	(999)	(376)	(354)	(269)	(399)	(337)	(369)	(342)	(199)	(188)	(179)	(398)	(234)



#### 10A. Advantages in Settings — Workplaces

		Ge	ender		Age (4 c	ategory)			Race (4	l category)	
	Total	Male	Female	18-29	30-44	45-64	65+	White	Black	Hispanic	Other
Introverts	10%	12%	9%	18%	15%	5%	5%	9%	14%	*	*
Extroverts	38%	40%	37%	44%	42%	35%	34%	39%	40%	*	*
No difference	37%	34%	40%	26%	31%	42%	47%	39%	26%	*	*
Not sure	14%	14%	14%	12%	12%	17%	14%	13%	20%	*	*
Totals	99%	100%	100%	100%	100%	99%	100%	100%	100%	*	*
Unweighted N	(986)	(451)	(535)	(214)	(241)	(318)	(213)	(734)	(121)	(58)	(73)

			Party ID		2020	) Vote	Family	Income (3 ca	ategory)		Census Re	gion	
	Total	Dem	Ind	Rep	Biden	Trump	< \$50K	\$50-100K	\$100K+	Northeast	Midwest	South	West
Introverts	10%	12%	9%	10%	9%	10%	14%	10%	8%	9%	10%	10%	11%
Extroverts	38%	43%	32%	42%	42%	38%	33%	42%	48%	37%	34%	39%	44%
No difference	37%	33%	40%	39%	36%	43%	35%	38%	39%	36%	42%	37%	34%
Not sure	14%	12%	19%	9%	13%	9%	17%	10%	6%	18%	14%	14%	12%
Totals	99%	100%	100%	100%	100%	100%	99%	100%	101%	100%	100%	100%	101%
Unweighted N	(986)	(368)	(351)	(267)	(397)	(331)	(366)	(336)	(196)	(182)	(178)	(394)	(232)



#### 10B. Advantages in Settings — Schools

		Ge	ender		Age (4 c	ategory)			Race (4	l category)	
	Total	Male	Female	18-29	30-44	45-64	65+	White	Black	Hispanic	Other
Introverts	12%	14%	9%	21%	13%	7%	8%	11%	12%	*	*
Extroverts	40%	39%	41%	41%	41%	38%	41%	41%	45%	*	*
No difference	35%	32%	37%	26%	33%	39%	37%	36%	21%	*	*
Not sure	14%	14%	13%	11%	13%	16%	14%	12%	21%	*	*
Totals	101%	99%	100%	99%	100%	100%	100%	100%	99%	*	*
Unweighted N	(991)	(453)	(538)	(214)	(241)	(321)	(215)	(739)	(122)	(58)	(72)

			Party ID		2020	) Vote	Family	Income (3 ca	ategory)		Census Re	gion	
	Total	Dem	Ind	Rep	Biden	Trump	< \$50K	\$50-100K	\$100K+	Northeast	Midwest	South	West
Introverts	12%	11%	14%	10%	8%	12%	15%	12%	8%	6%	12%	13%	12%
Extroverts	40%	48%	29%	46%	47%	40%	36%	44%	48%	37%	40%	39%	45%
No difference	35%	31%	38%	35%	33%	38%	32%	35%	35%	42%	33%	34%	31%
Not sure	14%	10%	19%	10%	12%	10%	17%	9%	9%	15%	14%	14%	12%
Totals	101%	100%	100%	101%	100%	100%	100%	100%	100%	100%	99%	100%	100%
Unweighted N	(991)	(371)	(350)	(270)	(398)	(337)	(368)	(338)	(198)	(184)	(179)	(394)	(234)



#### 10C. Advantages in Settings — Parties

		Ge	ender		Age (4 c	ategory)			Race (4	l category)	
	Total	Male	Female	18-29	30-44	45-64	65+	White	Black	Hispanic	Other
Introverts	7%	8%	7%	15%	9%	4%	2%	6%	6%	*	*
Extroverts	70%	68%	72%	63%	63%	74%	79%	74%	62%	*	*
No difference	13%	14%	13%	11%	18%	13%	11%	13%	14%	*	*
Not sure	10%	11%	8%	12%	10%	9%	8%	7%	18%	*	*
Totals	100%	101%	100%	101%	100%	100%	100%	100%	100%	*	*
Unweighted N	(988)	(453)	(535)	(215)	(240)	(321)	(212)	(736)	(122)	(57)	(73)

			Party ID		2020	) Vote	Family	Income (3 ca	ategory)		Census Re	gion	
	Total	Dem	Ind	Rep	Biden	Trump	< \$50K	\$50-100K	\$100K+	Northeast	Midwest	South	West
Introverts	7%	9%	7%	5%	5%	7%	9%	7%	6%	6%	7%	8%	7%
Extroverts	70%	73%	64%	76%	78%	73%	61%	75%	82%	71%	72%	68%	71%
No difference	13%	11%	15%	13%	11%	13%	16%	13%	10%	12%	11%	14%	16%
Not sure	10%	7%	14%	6%	6%	6%	14%	5%	2%	11%	10%	11%	6%
Totals	100%	100%	100%	100%	100%	99%	100%	100%	100%	100%	100%	101%	100%
Unweighted N	(988)	(367)	(352)	(269)	(396)	(337)	(368)	(337)	(196)	(183)	(178)	(395)	(232)



#### 10D. Advantages in Settings — Dating

		Ge	ender		Age (4 c	ategory)			Race (4	l category)	
	Total	Male	Female	18-29	30-44	45-64	65+	White	Black	Hispanic	Other
Introverts	9%	10%	8%	19%	13%	4%	3%	8%	11%	*	*
Extroverts	46%	47%	46%	47%	45%	45%	48%	50%	40%	*	*
No difference	29%	27%	32%	24%	27%	33%	33%	29%	30%	*	*
Not sure	15%	16%	15%	11%	15%	17%	16%	13%	19%	*	*
Totals	99%	100%	101%	101%	100%	99%	100%	100%	100%	*	*
Unweighted N	(989)	(453)	(536)	(215)	(241)	(319)	(214)	(737)	(122)	(57)	(73)

			Party ID		2020	) Vote	Family	Income (3 ca	itegory)		Census Re	egion	
	Total	Dem	Ind	Rep	Biden	Trump	< \$50K	\$50-100K	\$100K+	Northeast	Midwest	South	West
Introverts	9%	12%	7%	9%	10%	9%	13%	8%	7%	8%	8%	10%	10%
Extroverts	46%	46%	39%	55%	44%	51%	38%	50%	58%	50%	41%	49%	44%
No difference	29%	28%	32%	26%	29%	29%	30%	31%	28%	28%	33%	27%	31%
Not sure	15%	14%	21%	9%	17%	12%	19%	10%	7%	14%	18%	14%	16%
Totals	99%	100%	99%	99%	100%	101%	100%	99%	100%	100%	100%	100%	101%
Unweighted N	(989)	(370)	(351)	(268)	(397)	(336)	(366)	(339)	(198)	(185)	(179)	(392)	(233)



#### 10E. Advantages in Settings — Public speaking

		Ge	ender		Age (4 c	ategory)			Race (4	l category)	
	Total	Male	Female	18-29	30-44	45-64	65+	White	Black	Hispanic	Other
Introverts	8%	10%	7%	16%	12%	4%	2%	7%	10%	*	*
Extroverts	70%	67%	72%	61%	61%	74%	81%	73%	61%	*	*
No difference	13%	12%	14%	14%	15%	13%	10%	13%	13%	*	*
Not sure	9%	11%	7%	9%	12%	8%	7%	7%	16%	*	*
Totals	100%	100%	100%	100%	100%	99%	100%	100%	100%	*	*
Unweighted N	(991)	(455)	(536)	(214)	(243)	(320)	(214)	(740)	(121)	(57)	(73)

			Party ID		2020	) Vote	Family	Income (3 ca	ategory)		Census Re	gion	
	Total	Dem	Ind	Rep	Biden	Trump	< \$50K	\$50-100K	\$100K+	Northeast	Midwest	South	West
Introverts	8%	12%	6%	7%	5%	10%	10%	8%	6%	8%	8%	9%	8%
Extroverts	70%	71%	62%	79%	76%	73%	63%	73%	81%	69%	68%	70%	70%
No difference	13%	13%	16%	9%	13%	10%	14%	16%	9%	12%	14%	12%	15%
Not sure	9%	5%	16%	5%	5%	6%	13%	3%	4%	11%	10%	9%	6%
Totals	100%	101%	100%	100%	99%	99%	100%	100%	100%	100%	100%	100%	99%
Unweighted N	(991)	(369)	(353)	(269)	(397)	(337)	(367)	(339)	(197)	(185)	(179)	(395)	(232)



#### 10F. Advantages in Settings — Meeting someone new one-on-one

		Ge	ender		Age (4 c	ategory)			Race (4	l category)	
	Total	Male	Female	18-29	30-44	45-64	65+	White	Black	Hispanic	Other
Introverts	14%	15%	14%	22%	19%	9%	9%	13%	17%	*	*
Extroverts	50%	53%	46%	49%	47%	50%	52%	52%	43%	*	*
No difference	23%	19%	26%	17%	20%	27%	25%	24%	21%	*	*
Not sure	13%	13%	14%	11%	14%	14%	14%	11%	19%	*	*
Totals	100%	100%	100%	99%	100%	100%	100%	100%	100%	*	*
Unweighted N	(990)	(454)	(536)	(214)	(243)	(320)	(213)	(739)	(121)	(57)	(73)

			Party ID		2020	) Vote	Family	Income (3 ca	ategory)		Census Re	gion	
	Total	Dem	Ind	Rep	Biden	Trump	< \$50K	\$50-100K	\$100K+	Northeast	Midwest	South	West
Introverts	14%	17%	12%	14%	14%	14%	18%	15%	8%	11%	13%	17%	14%
Extroverts	50%	51%	43%	57%	51%	53%	42%	54%	63%	56%	48%	48%	49%
No difference	23%	23%	24%	21%	24%	21%	23%	24%	21%	19%	24%	22%	26%
Not sure	13%	8%	21%	8%	11%	11%	18%	7%	8%	14%	16%	13%	11%
Totals	100%	99%	100%	100%	100%	99%	101%	100%	100%	100%	101%	100%	100%
Unweighted N	(990)	(370)	(352)	(268)	(397)	(337)	(368)	(338)	(196)	(185)	(179)	(395)	(231)



#### 10G. Advantages in Settings — Meeting a new group of people

		Ge	ender		Age (4 c	ategory)			Race (4	l category)	
	Total	Male	Female	18-29	30-44	45-64	65+	White	Black	Hispanic	Other
Introverts	8%	8%	7%	17%	9%	3%	5%	7%	13%	*	*
Extroverts	69%	66%	71%	64%	65%	71%	74%	71%	57%	*	*
No difference	13%	14%	13%	10%	15%	15%	12%	14%	13%	*	*
Not sure	10%	12%	9%	9%	11%	11%	10%	8%	18%	*	*
Totals	100%	100%	100%	100%	100%	100%	101%	100%	101%	*	*
Unweighted N	(991)	(453)	(538)	(215)	(242)	(320)	(214)	(739)	(122)	(57)	(73)

			Party ID		2020	) Vote	Family	Income (3 ca	ategory)		Census Re	gion	
	Total	Dem	Ind	Rep	Biden	Trump	< \$50K	\$50-100K	\$100K+	Northeast	Midwest	South	West
Introverts	8%	8%	7%	8%	4%	8%	10%	7%	6%	3%	8%	10%	6%
Extroverts	69%	75%	60%	73%	77%	71%	59%	75%	83%	74%	64%	67%	72%
No difference	13%	11%	15%	13%	12%	12%	16%	15%	7%	11%	17%	13%	11%
Not sure	10%	6%	17%	6%	7%	9%	15%	4%	4%	11%	11%	10%	10%
Totals	100%	100%	99%	100%	100%	100%	100%	101%	100%	99%	100%	100%	99%
Unweighted N	(991)	(369)	(353)	(269)	(397)	(337)	(366)	(340)	(197)	(185)	(179)	(394)	(233)



#### 11A. Introverts and Extroverts in Roles — Leaders

		Ge	ender		Age (4 c	ategory)			Race (4	l category)	
	Total	Male	Female	18-29	30-44	45-64	65+	White	Black	Hispanic	Other
Introverts	9%	11%	7%	18%	15%	5%	2%	9%	17%	*	*
Extroverts	52%	50%	53%	50%	47%	48%	64%	54%	40%	*	*
No difference	26%	21%	30%	23%	24%	32%	21%	27%	23%	*	*
Not sure	13%	17%	9%	9%	14%	15%	13%	10%	21%	*	*
Totals	100%	99%	99%	100%	100%	100%	100%	100%	101%	*	*
Unweighted N	(986)	(452)	(534)	(214)	(240)	(319)	(213)	(736)	(121)	(57)	(72)

			Party ID		2020	) Vote	Family	Income (3 ca	ategory)		Census Re	gion	
	Total	Dem	Ind	Rep	Biden	Trump	< \$50K	\$50-100K	\$100K+	Northeast	Midwest	South	West
Introverts	9%	15%	6%	7%	8%	9%	8%	12%	9%	9%	12%	10%	7%
Extroverts	52%	57%	41%	61%	56%	56%	52%	55%	51%	53%	48%	51%	55%
No difference	26%	19%	35%	21%	25%	25%	24%	27%	28%	24%	27%	25%	27%
Not sure	13%	9%	19%	10%	11%	10%	17%	5%	11%	14%	13%	14%	11%
Totals	100%	100%	101%	99%	100%	100%	101%	99%	99%	100%	100%	100%	100%
Unweighted N	(986)	(369)	(350)	(267)	(396)	(334)	(366)	(338)	(194)	(184)	(177)	(397)	(228)



#### 11B. Introverts and Extroverts in Roles — Friends

		Ge	ender		Age (4 c	ategory)			Race (4	l category)	
	Total	Male	Female	18-29	30-44	45-64	65+	White	Black	Hispanic	Other
Introverts	14%	17%	11%	21%	14%	12%	10%	13%	12%	*	*
Extroverts	24%	24%	24%	33%	32%	17%	17%	21%	36%	*	*
No difference	50%	44%	55%	37%	43%	55%	60%	54%	35%	*	*
Not sure	12%	14%	10%	8%	11%	16%	13%	11%	17%	*	*
Totals	100%	99%	100%	99%	100%	100%	100%	99%	100%	*	*
Unweighted N	(992)	(454)	(538)	(214)	(242)	(321)	(215)	(739)	(122)	(58)	(73)

			Party ID		2020	) Vote	Family	Income (3 ca	ategory)		Census Re	gion	
	Total	Dem	Ind	Rep	Biden	Trump	< \$50K	\$50-100K	\$100K+	Northeast	Midwest	South	West
Introverts	14%	16%	11%	17%	11%	15%	15%	14%	15%	11%	14%	14%	17%
Extroverts	24%	32%	19%	22%	28%	19%	25%	27%	24%	27%	22%	26%	22%
No difference	50%	44%	54%	50%	52%	53%	44%	53%	52%	49%	51%	47%	52%
Not sure	12%	7%	17%	12%	9%	13%	16%	6%	9%	14%	12%	13%	9%
Totals	100%	99%	101%	101%	100%	100%	100%	100%	100%	101%	99%	100%	100%
Unweighted N	(992)	(371)	(352)	(269)	(397)	(338)	(368)	(340)	(196)	(186)	(179)	(393)	(234)



#### 11C. Introverts and Extroverts in Roles — Romantic partners

		Ge	ender		Age (4 c	ategory)			Race (4	l category)	
	Total	Male	Female	18-29	30-44	45-64	65+	White	Black	Hispanic	Other
Introverts	14%	19%	10%	22%	16%	10%	11%	13%	21%	*	*
Extroverts	20%	23%	17%	30%	30%	13%	11%	20%	23%	*	*
No difference	46%	37%	54%	36%	36%	53%	54%	49%	35%	*	*
Not sure	20%	21%	19%	12%	18%	25%	24%	18%	21%	*	*
Totals	100%	100%	100%	100%	100%	101%	100%	100%	100%	*	*
Unweighted N	(991)	(452)	(539)	(215)	(241)	(319)	(216)	(739)	(122)	(58)	(72)

			Party ID		2020	) Vote	Family	Income (3 ca	ategory)		Census Re	gion	
	Total	Dem	Ind	Rep	Biden	Trump	< \$50K	\$50-100K	\$100K+	Northeast	Midwest	South	West
Introverts	14%	16%	14%	13%	13%	14%	19%	14%	8%	12%	14%	16%	13%
Extroverts	20%	27%	13%	22%	20%	20%	18%	25%	24%	20%	18%	22%	20%
No difference	46%	41%	47%	49%	51%	48%	40%	49%	47%	43%	52%	42%	48%
Not sure	20%	16%	26%	17%	17%	18%	23%	12%	21%	25%	17%	20%	19%
Totals	100%	100%	100%	101%	101%	100%	100%	100%	100%	100%	101%	100%	100%
Unweighted N	(991)	(371)	(351)	(269)	(398)	(336)	(367)	(339)	(197)	(186)	(178)	(395)	(232)



#### 11D. Introverts and Extroverts in Roles — Colleagues

		Ge	ender		Age (4 c	ategory)			Race (4	l category)	
	Total	Male	Female	18-29	30-44	45-64	65+	White	Black	Hispanic	Other
Introverts	13%	16%	9%	25%	12%	9%	7%	10%	16%	*	*
Extroverts	25%	26%	24%	35%	37%	17%	15%	25%	31%	*	*
No difference	47%	42%	51%	28%	39%	55%	60%	51%	35%	*	*
Not sure	16%	16%	16%	11%	13%	19%	18%	14%	18%	*	*
Totals	101%	100%	100%	99%	101%	100%	100%	100%	100%	*	*
Unweighted N	(987)	(454)	(533)	(213)	(241)	(319)	(214)	(737)	(120)	(57)	(73)

			Party ID		2020	) Vote	Family	Income (3 ca	ategory)		Census Re	gion	
	Total	Dem	Ind	Rep	Biden	Trump	< \$50K	\$50-100K	\$100K+	Northeast	Midwest	South	West
Introverts	13%	15%	11%	12%	13%	10%	13%	13%	15%	14%	8%	14%	13%
Extroverts	25%	32%	19%	25%	26%	21%	25%	28%	27%	24%	26%	24%	26%
No difference	47%	41%	48%	52%	47%	55%	41%	50%	50%	42%	51%	46%	46%
Not sure	16%	13%	22%	12%	14%	13%	21%	9%	8%	20%	14%	16%	14%
Totals	101%	101%	100%	101%	100%	99%	100%	100%	100%	100%	99%	100%	99%
Unweighted N	(987)	(370)	(350)	(267)	(397)	(335)	(366)	(338)	(196)	(186)	(178)	(392)	(231)



#### 12A. Introverts and Extroverts in Jobs — Teachers

		Ge	ender		Age (4 c	ategory)			Race (4	l category)	
	Total	Male	Female	18-29	30-44	45-64	65+	White	Black	Hispanic	Other
Introverts	9%	10%	8%	22%	12%	3%	2%	7%	10%	*	*
Extroverts	49%	51%	48%	47%	48%	49%	55%	51%	44%	*	*
No difference	28%	25%	32%	21%	27%	32%	32%	31%	26%	*	*
Not sure	13%	14%	12%	11%	13%	17%	11%	11%	19%	*	*
Totals	99%	100%	100%	101%	100%	101%	100%	100%	99%	*	*
Unweighted N	(989)	(453)	(536)	(214)	(242)	(320)	(213)	(737)	(121)	(58)	(73)

			Party ID		2020	) Vote	Family	Income (3 ca	ategory)		Census Re	egion	
	Total	Dem	Ind	Rep	Biden	Trump	< \$50K	\$50-100K	\$100K+	Northeast	Midwest	South	West
Introverts	9%	11%	7%	9%	8%	7%	12%	9%	6%	9%	8%	10%	8%
Extroverts	49%	55%	41%	56%	52%	53%	46%	55%	51%	51%	47%	54%	43%
No difference	28%	26%	32%	26%	30%	29%	26%	29%	32%	27%	30%	25%	34%
Not sure	13%	8%	20%	9%	10%	10%	16%	7%	11%	14%	15%	11%	15%
Totals	99%	100%	100%	100%	100%	99%	100%	100%	100%	101%	100%	100%	100%
Unweighted N	(989)	(369)	(353)	(267)	(397)	(336)	(367)	(337)	(198)	(185)	(178)	(393)	(233)



#### 12B. Introverts and Extroverts in Jobs — Doctors

		Ge	ender		Age (4 c	ategory)			Race (4	category)	
	Total	Male	Female	18-29	30-44	45-64	65+	White	Black	Hispanic	Other
Introverts	14%	17%	12%	19%	18%	13%	8%	14%	18%	*	*
Extroverts	29%	30%	27%	36%	35%	23%	24%	28%	26%	*	*
No difference	43%	38%	48%	35%	34%	46%	56%	46%	35%	*	*
Not sure	14%	15%	13%	10%	14%	18%	12%	12%	21%	*	*
Totals	100%	100%	100%	100%	101%	100%	100%	100%	100%	*	*
Unweighted N	(986)	(452)	(534)	(214)	(242)	(316)	(214)	(734)	(121)	(58)	(73)

			Party ID		2020	) Vote	Family	Income (3 ca	ategory)		Census Re	gion	
	Total	Dem	Ind	Rep	Biden	Trump	< \$50K	\$50-100K	\$100K+	Northeast	Midwest	South	West
Introverts	14%	16%	11%	16%	13%	17%	15%	16%	14%	13%	17%	15%	12%
Extroverts	29%	32%	21%	36%	26%	31%	30%	33%	25%	25%	25%	32%	29%
No difference	43%	42%	48%	38%	46%	44%	39%	45%	45%	47%	43%	39%	46%
Not sure	14%	10%	20%	9%	15%	8%	16%	6%	16%	15%	15%	13%	13%
Totals	100%	100%	100%	99%	100%	100%	100%	100%	100%	100%	100%	99%	100%
Unweighted N	(986)	(368)	(352)	(266)	(395)	(335)	(363)	(339)	(197)	(185)	(177)	(391)	(233)



#### 12C. Introverts and Extroverts in Jobs — Artists

		Ge	ender		Age (4 c	ategory)			Race (4	l category)	
	Total	Male	Female	18-29	30-44	45-64	65+	White	Black	Hispanic	Other
Introverts	37%	37%	37%	32%	30%	42%	43%	40%	30%	*	*
Extroverts	20%	23%	17%	31%	30%	14%	9%	19%	26%	*	*
No difference	28%	22%	34%	25%	28%	28%	32%	29%	26%	*	*
Not sure	14%	17%	12%	12%	13%	16%	16%	13%	18%	*	*
Totals	99%	99%	100%	100%	101%	100%	100%	101%	100%	*	*
Unweighted N	(990)	(452)	(538)	(213)	(243)	(321)	(213)	(738)	(121)	(58)	(73)

			Party ID		2020	) Vote	Family	Income (3 ca	ategory)		Census Re	gion	
	Total	Dem	Ind	Rep	Biden	Trump	< \$50K	\$50-100K	\$100K+	Northeast	Midwest	South	West
Introverts	37%	36%	33%	45%	37%	46%	36%	44%	39%	35%	36%	40%	36%
Extroverts	20%	30%	13%	18%	23%	16%	19%	23%	20%	19%	16%	21%	24%
No difference	28%	25%	33%	24%	30%	24%	27%	26%	31%	31%	33%	24%	29%
Not sure	14%	9%	21%	12%	10%	14%	18%	7%	10%	15%	15%	16%	11%
Totals	99%	100%	100%	99%	100%	100%	100%	100%	100%	100%	100%	101%	100%
Unweighted N	(990)	(370)	(352)	(268)	(397)	(336)	(368)	(337)	(198)	(184)	(179)	(393)	(234)



#### 12D. Introverts and Extroverts in Jobs — Engineers

		Ge	ender		Age (4 c	ategory)			Race (4	l category)	
	Total	Male	Female	18-29	30-44	45-64	65+	White	Black	Hispanic	Other
Introverts	31%	29%	32%	28%	35%	31%	29%	32%	28%	*	*
Extroverts	17%	22%	12%	25%	23%	11%	11%	17%	18%	*	*
No difference	36%	32%	40%	32%	29%	40%	43%	37%	31%	*	*
Not sure	16%	17%	15%	15%	13%	18%	16%	14%	23%	*	*
Totals	100%	100%	99%	100%	100%	100%	99%	100%	100%	*	*
Unweighted N	(989)	(453)	(536)	(215)	(242)	(318)	(214)	(739)	(121)	(57)	(72)

			Party ID		2020	) Vote	Family	Income (3 ca	ategory)		Census Re	egion	
	Total	Dem	Ind	Rep	Biden	Trump	< \$50K	\$50-100K	\$100K+	Northeast	Midwest	South	West
Introverts	31%	32%	27%	36%	34%	38%	30%	34%	34%	29%	33%	31%	30%
Extroverts	17%	23%	12%	17%	15%	14%	18%	20%	16%	15%	13%	20%	16%
No difference	36%	30%	42%	36%	38%	37%	33%	39%	37%	37%	41%	32%	39%
Not sure	16%	16%	20%	10%	13%	11%	20%	7%	13%	19%	13%	16%	15%
Totals	100%	101%	101%	99%	100%	100%	101%	100%	100%	100%	100%	99%	100%
Unweighted N	(989)	(370)	(352)	(267)	(397)	(335)	(366)	(337)	(198)	(186)	(178)	(392)	(233)



#### 12E. Introverts and Extroverts in Jobs — Lawyers

		Ge	ender		Age (4 c	ategory)			Race (4	l category)	
	Total	Male	Female	18-29	30-44	45-64	65+	White	Black	Hispanic	Other
Introverts	11%	13%	9%	18%	17%	7%	2%	10%	13%	*	*
Extroverts	49%	47%	52%	48%	45%	48%	57%	51%	47%	*	*
No difference	25%	24%	25%	22%	24%	24%	29%	26%	22%	*	*
Not sure	15%	17%	14%	12%	13%	21%	12%	13%	17%	*	*
Totals	100%	101%	100%	100%	99%	100%	100%	100%	99%	*	*
Unweighted N	(991)	(453)	(538)	(215)	(241)	(321)	(214)	(739)	(122)	(57)	(73)

		Party ID			2020	) Vote	Family Income (3 category)			Census Region			
	Total	Dem	Ind	Rep	Biden	Trump	< \$50K	\$50-100K	\$100K+	Northeast	Midwest	South	West
Introverts	11%	15%	8%	10%	8%	11%	12%	13%	8%	8%	12%	12%	11%
Extroverts	49%	57%	40%	54%	57%	51%	50%	55%	45%	52%	45%	54%	44%
No difference	25%	19%	30%	24%	26%	25%	22%	23%	33%	24%	29%	21%	28%
Not sure	15%	9%	22%	13%	10%	13%	16%	8%	14%	15%	15%	14%	17%
Totals	100%	100%	100%	101%	101%	100%	100%	99%	100%	99%	101%	101%	100%
Unweighted N	(991)	(371)	(351)	(269)	(398)	(337)	(367)	(339)	(198)	(185)	(178)	(395)	(233)



#### 12F. Introverts and Extroverts in Jobs — Salespeople

		Ge	ender		Age (4 c	ategory)		Race (4 category)				
	Total	Male	Female	18-29	30-44	45-64	65+	White	Black	Hispanic	Other	
Introverts	7%	10%	5%	14%	14%	2%	1%	6%	11%	*	*	
Extroverts	72%	70%	75%	65%	63%	76%	83%	77%	60%	*	*	
No difference	11%	9%	12%	11%	12%	11%	7%	10%	13%	*	*	
Not sure	9%	11%	8%	9%	11%	10%	8%	7%	16%	*	*	
Totals	99%	100%	100%	99%	100%	99%	99%	100%	100%	*	*	
Unweighted N	(991)	(453)	(538)	(214)	(242)	(320)	(215)	(740)	(120)	(58)	(73)	

		Party ID			2020 Vote		Family Income (3 category)			Census Region			
	Total	Dem	Ind	Rep	Biden	Trump	< \$50K	\$50-100K	\$100K+	Northeast	Midwest	South	West
Introverts	7%	9%	6%	8%	4%	7%	10%	7%	7%	4%	10%	7%	8%
Extroverts	72%	76%	66%	77%	80%	77%	66%	77%	82%	75%	71%	72%	73%
No difference	11%	10%	13%	8%	10%	9%	12%	11%	8%	9%	10%	10%	14%
Not sure	9%	6%	14%	7%	6%	8%	12%	5%	3%	12%	9%	11%	6%
Totals	99%	101%	99%	100%	100%	101%	100%	100%	100%	100%	100%	100%	101%
Unweighted N	(991)	(368)	(353)	(270)	(396)	(337)	(367)	(340)	(197)	(184)	(179)	(395)	(233)



#### 12G. Introverts and Extroverts in Jobs — Performers

		Ge	ender		Age (4 c	ategory)		Race (4 category)				
	Total	Male	Female	18-29	30-44	45-64	65+	White	Black	Hispanic	Other	
Introverts	6%	8%	5%	12%	9%	4%	1%	6%	7%	*	*	
Extroverts	63%	62%	65%	59%	61%	66%	67%	66%	60%	*	*	
No difference	19%	17%	21%	17%	19%	19%	21%	19%	14%	*	*	
Not sure	11%	13%	9%	12%	11%	11%	11%	8%	19%	*	*	
Totals	99%	100%	100%	100%	100%	100%	100%	99%	100%	*	*	
Unweighted N	(992)	(454)	(538)	(215)	(243)	(320)	(214)	(739)	(122)	(58)	(73)	

			Party ID			2020 Vote		Income (3 ca	ategory)	Census Region			
	Total	Dem	Ind	Rep	Biden	Trump	< \$50K	\$50-100K	\$100K+	Northeast	Midwest	South	West
Introverts	6%	8%	5%	6%	5%	7%	6%	9%	6%	6%	3%	9%	5%
Extroverts	63%	66%	56%	71%	68%	65%	57%	68%	73%	63%	67%	64%	60%
No difference	19%	18%	24%	13%	18%	17%	22%	18%	17%	18%	19%	17%	24%
Not sure	11%	8%	15%	10%	8%	11%	16%	5%	4%	13%	11%	11%	11%
Totals	99%	100%	100%	100%	99%	100%	101%	100%	100%	100%	100%	101%	100%
Unweighted N	(992)	(371)	(353)	(268)	(398)	(337)	(368)	(339)	(198)	(185)	(179)	(394)	(234)



#### 12H. Introverts and Extroverts in Jobs — Therapists

		Ge	ender		Age (4 c	ategory)		Race (4 category)				
	Total	Male	Female	18-29	30-44	45-64	65+	White	Black	Hispanic	Other	
Introverts	23%	24%	23%	34%	21%	24%	15%	23%	21%	*	*	
Extroverts	26%	30%	23%	31%	30%	23%	23%	26%	26%	*	*	
No difference	33%	27%	38%	25%	32%	32%	41%	34%	34%	*	*	
Not sure	18%	19%	17%	11%	16%	22%	21%	17%	20%	*	*	
Totals	100%	100%	101%	101%	99%	101%	100%	100%	101%	*	*	
Unweighted N	(990)	(454)	(536)	(215)	(242)	(318)	(215)	(740)	(121)	(57)	(72)	

		Party ID			2020	) Vote	Family Income (3 category)			Census Region			
	Total	Dem	Ind	Rep	Biden	Trump	< \$50K	\$50-100K	\$100K+	Northeast	Midwest	South	West
Introverts	23%	27%	19%	25%	24%	24%	23%	25%	27%	19%	25%	23%	25%
Extroverts	26%	30%	23%	26%	27%	25%	26%	30%	24%	28%	20%	32%	21%
No difference	33%	29%	35%	33%	33%	36%	30%	34%	31%	30%	36%	29%	38%
Not sure	18%	14%	23%	16%	17%	16%	20%	11%	18%	23%	20%	16%	16%
Totals	100%	100%	100%	100%	101%	101%	99%	100%	100%	100%	101%	100%	100%
Unweighted N	(990)	(369)	(351)	(270)	(396)	(337)	(365)	(340)	(198)	(185)	(179)	(394)	(232)



#### 12I. Introverts and Extroverts in Jobs — Athletes

		Ge	ender		Age (4 c	ategory)		Race (4 category)				
	Total	Male	Female	18-29	30-44	45-64	65+	White	Black	Hispanic	Other	
Introverts	9%	11%	7%	18%	15%	3%	1%	7%	13%	*	*	
Extroverts	38%	38%	39%	36%	40%	38%	39%	39%	36%	*	*	
No difference	39%	36%	41%	34%	33%	40%	46%	41%	29%	*	*	
Not sure	14%	15%	13%	11%	12%	19%	13%	13%	22%	*	*	
Totals	100%	100%	100%	99%	100%	100%	99%	100%	100%	*	*	
Unweighted N	(990)	(455)	(535)	(215)	(243)	(320)	(212)	(737)	(122)	(58)	(73)	

		Party ID			2020	) Vote	Family Income (3 category)			Census Region			
	Total	Dem	Ind	Rep	Biden	Trump	< \$50K	\$50-100K	\$100K+	Northeast	Midwest	South	West
Introverts	9%	10%	6%	11%	8%	5%	10%	10%	8%	7%	10%	8%	10%
Extroverts	38%	43%	32%	42%	37%	41%	38%	44%	34%	39%	35%	42%	34%
No difference	39%	36%	42%	36%	42%	41%	35%	39%	44%	37%	42%	36%	41%
Not sure	14%	11%	20%	10%	13%	12%	18%	7%	14%	17%	13%	14%	15%
Totals	100%	100%	100%	99%	100%	99%	101%	100%	100%	100%	100%	100%	100%
Unweighted N	(990)	(369)	(352)	(269)	(396)	(337)	(368)	(338)	(198)	(184)	(179)	(394)	(233)

**Interviewing Dates** March 14 - 16, 2023

**Target population** U.S. citizens, aged 18 and over.

Sampling method Respondents were selected from YouGov's opt-in Internet panel us-

> ing sample matching. A random sample (stratified by gender, age, race, education, geographic region, and voter registration) was se-

lected from the 2019 American Community Survey.

Weighting The sample was weighted according to gender, age, race, education,

> 2020 election turnout and Presidential vote, baseline party identification, and current voter registration status. Demographic weighting targets come from the 2019 American Community Survey. Baseline party identification is the respondent's most recent answer given prior to March 15, 2022, and is weighted to the estimated distribution at that time (33% Democratic, 28% Republican). The weights range from 0.106 to 6.512, with a mean of 1 and a standard deviation of

0.602.

**Number of respondents** 1000

 $\pm$  3.6% (adjusted for weighting) Margin of error

Survey mode Web-based interviews

Questions not reported 51 questions not reported.

